

Holy Family Memorial Medical Center
2300 Western Avenue
Manitowoc, WI 54220
(920) 684-2011

Type: GMS
Control: Religious Organization
Fiscal Year: 01/01/02 to 12/31/02

County: Manitowoc
Analysis Area: Northeastern (4)
Volume Group: 6

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area ⁴		Volume Group ⁶		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	45.4%	57.4%	0.79	54.6%	0.83	58.9%	0.77	50.8%	0.89
Obstetrics	23.2%	39.6%	0.59	32.9%	0.70	37.0%	0.63	22.9%	1.01
Pediatrics	11.0%	48.0%	0.23	26.5%	0.41	71.9%	0.15	15.3%	0.72
Total hospital	32.9%	55.9%	0.59	49.4%	0.67	54.5%	0.60	37.6%	0.88
Average Census (Patients)									
Adult medical-surgical	32.2	30.4	1.06	30.9	1.04	46.2	0.70	36.1	0.89
Obstetrics	3.5	3.9	0.90	3.8	0.90	7.1	0.49	3.4	1.01
Pediatrics	0.9	1.8	0.48	1.3	0.69	7.0	0.13	1.2	0.72
Total hospital	51.3	55.4	0.93	50.6	1.01	95.6	0.54	58.3	0.88
Average Length of Stay (Days)									
Adult medical-surgical	3.4	3.9	0.86	3.7	0.92	3.9	0.87	3.5	0.97
Obstetrics	2.6	2.4	1.08	2.3	1.14	2.5	1.05	2.5	1.03
Pediatrics	1.8	2.4	0.76	2.7	0.70	2.4	0.76	2.0	0.92
Total hospital	3.8	4.3	0.88	4.0	0.97	4.2	0.91	4.0	0.96
Surgical Operations									
Inpatient	1,110	1,424	0.78	1,615	0.69	2,628	0.42	1,152	0.96
Outpatient	2,924	3,187	0.92	4,009	0.73	6,440	0.45	3,005	0.97
Inpatient as % of all surgeries	27.5%	30.9%	0.89	28.7%	0.96	29.0%	0.95	27.7%	0.99
Outpatient Visits									
Non-emergency visits	178,839	75,046	2.38	70,218	2.55	146,359	1.22	173,928	1.03
Emergency visits	18,639	14,086	1.32	18,906	0.99	23,160	0.80	19,567	0.95
Full-time Equivalents (FTEs)									
Administrators	7.7	14.8	0.52	16.9	0.46	27.8	0.28	8.0	0.97
Nurses, licensed	165.6	160.1	1.03	185.2	0.89	263.7	0.63	173.3	0.96
Ancillary nursing personnel	60.9	54.3	1.12	57.9	1.05	97.2	0.63	71.3	0.85
All other personnel	604.5	384.2	1.57	435.3	1.39	661.5	0.91	623.1	0.97
Total FTEs	838.7	613.5	1.37	695.3	1.21	1050.2	0.80	875.7	0.96
FTEs per 100 Patient Census (Adjusted)									
Administrators	5.0	14.6	0.34	16.3	0.31	15.4	0.32	4.7	1.05
Nurses, licensed	106.7	157.9	0.68	178.8	0.60	146.0	0.73	102.8	1.04
Ancillary nursing personnel	39.2	53.6	0.73	55.9	0.70	53.8	0.73	42.2	0.93
All other personnel	389.6	378.9	1.03	420.3	0.93	366.2	1.06	369.4	1.05
Total FTEs	540.5	605.0	0.89	671.4	0.80	581.4	0.93	519.2	1.04

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	156	Health maintenance		Beds set up and staffed	0	Bassinets	26
Discharges	4,889	organization (HMO)	Yes	Discharges	0	Total births	444
Inpatient days	18,742	Preferred Provider		Inpatient days	0	Newborn days	1,041
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	71	3,476	11,770	45.4%	32.2	3.4
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	1	12	211	1,880	42.9%	5.2	8.9
Hospice	3	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	2	0	0	0	. %	0.0	.
Pediatric, acute	2	8	173	320	11.0%	0.9	1.8
Obstetrics	1	15	489	1,268	23.2%	3.5	2.6
Psychiatric	2	20	334	1,559	21.4%	4.3	4.7
Alcoholism/chemical dependency	2	20	294	629	8.6%	1.7	2.1
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	10	766	1,316	36.1%	3.6	1.7
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	7	1	7.7	Radiological services personnel	17	28	35.4
Physicians and dentists	31	19	44.6	Occupational therapists	4	3	6.3
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	1	11	5.8
Registered nurses	33	166	132.3	Physical therapists	7	9	13.7
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	4	12	12.1
Licensed practical nurses	15	21	28.4	Recreational therapists	0	1	0.6
Ancillary nursing personnel	12	87	60.9	Psychologists	0	1	0.8
Physician assistants	0	0	0.0	Social workers	1	3	1.9
Nurse Practitioners	4	1	4.8	All other health professionals	40	50	70.0
Medical records personnel	14	29	32.2	All other personnel	159	211	285.2
Pharmacy personnel	14	20	25.9	-----			
Clinical laboratory personnel	32	53	70.0	TOTAL	395	726	838.7

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$157,442,936	Cash and cash equivalents	\$14,404,081	Current liabilities	\$12,958,852
Less deductions	64,866,841	Net Patient receivables	12,864,635	Long-term debt	36,473,873
Net patient revenue	92,576,095	Other receivables	2,904,688	Other liabilities	221,339
Plus other revenue	2,005,130	Land, bldgs and equip: Net	36,261,561	Subtotal	49,654,064
Total revenue	94,581,225	Other assets	32,800,661		
Less expenses	89,786,092			Unrestricted fund balance	49,581,562
Nonoperating gains/losses	-1,655,674	Total Assets	\$99,235,626	Total liabilities & fund balance	\$99,235,626
Net Income	\$3,139,459			Restricted fund balances	\$904,302

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 4		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$73,573,829]	46.7%	41.7%	1.12	41.5%	1.13	38.9%	1.20	47.8%	0.98
Medical Assistance [\$9,797,884]	6.2%	9.0%	0.69	6.6%	0.95	9.9%	0.63	5.8%	1.08
Commercial [\$65,859,992]	41.8%	43.2%	0.97	46.8%	0.89	46.4%	0.90	41.1%	1.02
All other [\$8,211,231]	5.2%	6.1%	0.86	5.2%	1.00	4.7%	1.11	5.3%	0.98
Deductions as % of Total Gross Patient Revenue									
Medicare [\$46,183,999]	29.3%	23.7%	1.24	22.7%	1.29	23.7%	1.24	30.0%	0.98
Medical Assistance [\$6,178,351]	3.9%	6.0%	0.66	4.0%	0.98	6.5%	0.60	3.0%	1.32
Commercial [\$10,422,563]	6.6%	9.4%	0.70	7.1%	0.93	11.7%	0.57	6.4%	1.03
Charity care [\$1,428,021]	0.9%	1.2%	0.75	1.6%	0.58	0.9%	0.98	1.0%	0.91
All other [\$653,907]	0.4%	1.4%	0.29	1.0%	0.40	1.4%	0.30	0.4%	0.98
Total deductions [\$64,866,841]	41.2%	41.7%	0.99	36.5%	1.13	44.2%	0.93	40.9%	1.01
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	2.1%	5.1%	0.42	3.7%	0.57	8.1%	0.26	2.4%	0.87
Net gains/losses as % of net income	-52.7%	5.3%	-9.95	4.7%	-11	7.0%	-7.57	7.8%	-6.79
Expenses as % of Total Expenses									
Salary/fringe benefit[\$56,276,886]	62.7%	47.8%	1.31	54.2%	1.16	46.6%	1.35	62.3%	1.01
Supplies and services[\$21,898,764]	24.4%	40.5%	0.60	32.5%	0.75	41.6%	0.59	25.6%	0.95
Capital component [\$7,889,158]	8.8%	8.7%	1.01	10.6%	0.83	8.7%	1.01	8.1%	1.09
Bad debt [\$3,721,284]	4.1%	3.0%	1.39	2.7%	1.55	3.1%	1.33	4.0%	1.04
Fiscal Statistics									
Operating margin	5.1%	6.1%	0.84	1.4%	3.59	7.1%	0.72	2.9%	1.77
Total hospital profit margin	3.4%	6.4%	0.53	1.5%	2.28	7.6%	0.45	3.1%	1.09
Return on equity	6.3%	10.0%	0.63	2.2%	2.93	11.1%	0.57	5.9%	1.08
Current ratio	2.6	2.5	1.04	2.6	1.01	2.3	1.14	2.4	1.10
Days in net patient accounts receivable	50.7	57.8	0.88	66.2	0.77	66.1	0.77	.	.
Average payment period	55.6	52.6	1.06	54.2	1.03	53.9	1.03	53.6	1.04
Equity financing	50.0%	56.2%	0.89	51.8%	0.96	60.2%	0.83	48.0%	1.04
Long-term debt to equity ratio	0.7	0.5	1.55	0.5	1.37	0.4	1.89	0.8	0.89
Times interest earned	2.7	5.0	0.53	1.6	1.71	5.8	0.46	3.6	0.73
Total asset turnover	1.0	0.9	1.08	0.8	1.26	0.9	1.08	0.9	1.05
Average age of plant: years	11.0	9.5	1.15	7.9	1.38	9.8	1.11	10.1	1.08
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	3.7%	.
Output gross rev (% of total gross pt. rev)	66.9%	44.1%	1.52	50.8%	1.32	46.2%	1.45	65.3%	1.03
Net Revenue Statistics									
Inpatient net revenue per discharge	\$5,752	\$7,870	0.73	\$6,864	0.84	\$7,095	0.81	\$5,200	1.11
Inpatient net revenue per day	\$1,500	\$1,834	0.82	\$1,717	0.87	\$1,690	0.89	\$1,288	1.16
Outpatient net rev per visit	\$326	\$343	0.95	\$393	0.83	\$316	1.03	\$300	1.09